

CURRICULUM VITAE

1. Family Name:	TËRSTENA	
2. First Name:	Arben	
3. Nationality:	Albanian	
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7. Education Degree:		
	Institution: University of Agricultural – Plovdiv - Bulgaria	
	Degree Date: 2018	
	Degree : Doctor in “Organization and Production Management”	
	Institution: University of Prishtina, Economic Faculty	
	Degree Date: 2012	
	Degree/ Master : Master in Economic Sciences	
	Institution: University of Prishtina, Economic Faculty	
	Degree Date: 2004	
	Degree : Degree on Economics	
8. Academic Degree:	Associate Professor	
	Institution: University of Prishtina, Faculty of Applied Sciences, Ferizaj, Kosovo Republic	
	Degree Date: October 2023	
9. Scientific Publications:		
Scientific journal		
Title of paper	Journal name	Year / Volume / Pages
Steering Stability: Governance Determinants and the Banking Business Insight from Southeastern European Countries	Multidisciplinary Science Journal ISSN 2675-1240 Malque publishing	2024, Vol. 7 Issue 5 (2025) https://malque.pub/ojs/index.php/msj/article/view/5536
“Impact of consumer preferences on kosovo’s foreign trade” (Autor)	International Journal of Religion 2024	Volume: 5 Number 10 2024 pp. 4996–5000 ISSN: 2633-352X (Print) ISSN: 2633-3538 (Online) https://ijor.co.uk/ijor/article/view/7022/3697
“The Impact of Inflation on the Profitability of Businesses:	Journal of Educational	Vol 13 No 4, pp. 254-265 ISSN 2239-978X, July 2023

Evidence from Kosovo" (Autor)	and Social Research www.richtmann.org Vol 13 No 4 July 2023	https://www.richtmann.org/journal/index.php/jesr/article/view/13426/13011 https://www.scopus.com/authid/detail.uri?authorId=57961121300
"Examining the owners and manager's perceptions of the determinants that influence the effectiveness of SME: Evidence from Kosovo" (Autor)	International Journal of Applied Economics, Finance and Accounting Vol. 17, No. 1, Jun 2023	Vol. 17, No. 1, pp. 67-75, ISSN2577-767X Jun 2023 http://onlineacademicpress.com/index.php/IJAEFA/article/view/1036/765 https://www.scopus.com/authid/detail.uri?authorId=57961121300
"The Impact Of Social Factors On The Sustainable Development Of Rural Tourism" (Koautor)	GENERAL MANAGEMENT Vol. 23, No. 191/ November 2022	Vol. 23, No. 191/ November 2022 https://admin.calitatea.ro/assets/Documents/Archive/PDF/20230106_0a77f11ae480-4bc1-ac19-7c546b926db4.pdf https://www.scopus.com/authid/detail.uri?authorId=57961121300
"Improving the efficiency of human resources from the use of new technologies and the reorganization process" (Autor)	International Journal of Research in Business and Social science	IJRBS VOL 9 NO 1 ISSN: 2147-4478 Available online at www.ssbfn.net 2020 http://www.ssbfn.net/ojs/index.php/ijrbs/article/view/606/517
" The Challenges Of The Youth Employment In Kosovo " (Koautor)	Acta Universitatis Danubius. Œconomica, Vol 16, No 3 (2020)	Œconomica, Vol 16, No 3 (2020) https://journals.univ-danubius.ro/index.php/oeconomica/article/view/6599/6237
" Bussiness knowledge menagment as a prerequisite for a stronger position in the market" (Koautor)	Inernational Jurnal of Ecosystems and Ekology Science (IJESS)	ISSN 2224-4980 (e-version) Vol. 9/3.2019 Faqe.509-518 http://www.ijees.net/images/pdf/GazmendDED1ArbenT%C3%8BRSTENA2BUSINESSKNOWLEDGEMANAGEMENTASAPREREQUISITEFORASTRONGERPOSITIONINTHEMARKETpage509-518:-7ed278e747.pdf
"The impact of fiscalization and rimbursment in decrease level of informal economy and fiscal evazion" (Koautor)	International Journal of Current Engineering and Technology ©2019INPRESSCO,All Rights Reserved	E-ISSN 2277 – 4106, P-ISSN 2347 – 5161 (e-version) Vol. 9 No.4 2019 Faqe.536-542 http://inpressco.com/wp-content/uploads/2019/08/Paper9536-542.pdf
"Fiscal policy and foreign trade as a determinant of economic development – focus Kosovo" (Autor)	International Journal of Finance & Banking Studies, (IJFBS)	IJFBS, VOL 8 NO 3 ISSN: 2147-4486, 2019 Fq.77-87 https://www.ssbfn.net/ojs/index.php/ijfbs/article/view/497/454

“The role of IT in the development of distance learning in publik and private universities in Kosovo (Autor)	International Journal of Ecosystems and Ecology Science (IJESS)	ISSN 2224-4980 (e-version) Vol. 9/3.2019 Fage.491-500 http://www.ijeess.net/images/pdf/Arben%20C3%8BRSTENA1GazmendDEDA2THEROLEOFITINTHEDEVELOPMENTOFDISTANCELEARNINGINPUBLICANDPRIVATEUNIVERSITIESINKOSOVOpage491-500;-a0edc9c1e2.pdf						
“Business Environment in Kosovo” (Autor)	International Journal of Current Engineering and Technology 2019INPRESSCO,	E-ISSN 2277 – 4106, P-ISSN 2347 – 5161 (e-version) Vol. 9 No.4 2019 Fage.543-552 http://inpressco.com/wp-content/uploads/2019/08/Paper10543-552.pdf						
“The impact of fiscalization and reimbursement in decrease level of informal economy and fiscal evasion” (Koautor)	International Journal of Current Engineering and Technology ©2019INPRESSCO, All Rights Reserved	E-ISSN 2277 – 4106, P-ISSN 2347 – 5161 (e-version) Vol. 9 No.4 2019 Fage.536-542 https://inpressco.com/wp-content/uploads/2019/08/Paper9536-542.pdf						
“The success of personal sale” (Autor)	International Journal “KNOWLEDGE” Scientific Conference THE TEACHER OF THE FUTURE	ISSN 2545-4439 (printed) ISSN 1857 – 923X (e-version) Vol.20.6 Fage.2849-2859 2017 http://eprints.ugd.edu.mk/19623/1/VIM%20-%20Bansko%202017.pdf						
Abstracts from the International and National Conferences <table> <tr> <th><i>Title of paper</i></th><th><i>Journal name</i></th><th><i>Year/ Volume/ Pages</i></th></tr> <tr> <td>“Businesses as carriers of economic development and legal infrastructure - case study in Kosovo”</td><td>Efes International Scientific Research and Innovation Congress, Izmir, Türkiye.</td><td>15 – 16, September 2024, Proceeding’s book, page 13, https://www.ubakkongre.com/_files/ugd/d0a9b7_7d9b4dc723b247acbcec7cfc2887afdb.pdf</td></tr> </table>			<i>Title of paper</i>	<i>Journal name</i>	<i>Year/ Volume/ Pages</i>	“Businesses as carriers of economic development and legal infrastructure - case study in Kosovo”	Efes International Scientific Research and Innovation Congress, Izmir, Türkiye.	15 – 16, September 2024, Proceeding’s book, page 13, https://www.ubakkongre.com/_files/ugd/d0a9b7_7d9b4dc723b247acbcec7cfc2887afdb.pdf
<i>Title of paper</i>	<i>Journal name</i>	<i>Year/ Volume/ Pages</i>						
“Businesses as carriers of economic development and legal infrastructure - case study in Kosovo”	Efes International Scientific Research and Innovation Congress, Izmir, Türkiye.	15 – 16, September 2024, Proceeding’s book, page 13, https://www.ubakkongre.com/_files/ugd/d0a9b7_7d9b4dc723b247acbcec7cfc2887afdb.pdf						

		https://www.ubakkongre.com/
"The role of the legal infrastructure for Foreign Direct Investments as a determinant of economic development - Case study Kosovo"	3rd International Congress on Scientific Research by Iksad Institute, Istanbul, Türkiye,	May 1-2, 2024, Certificate of participation, Proceeding's book, page 163, https://www.izdas.org/files/ugd/614b1f_153c924a642942b4a4ef77a280a0e642.pdf
"Legislation as a supporting determinant of business development - the case of Kosovo"	7th International Halic Congress on Scientific Research by Iksad Institute, Istanbul,	January 23-25, 2024, Proceeding's book, page 394. Certificate, https://www.izdas.org/files/ugd/614b1f_6f45d8aee1f74254b1d16f8e3da85990.pdf
"Digital marketing as a determinant of success for businesses"	4th International Conference on Inovative Marketing, Durres, Albania,	December 01-02.2023, Proceeding's book, page 92, Certificate, https://uamd.edu.al/isicom/
"The impact of the digital economy on the growth of the gross domestic product (gdp)" (Koautorë)	INTERNATIONAL EUROASIA Congress on Scientific Researches and Recent Trends 11	May 22-23 jun 2023, Proceeding's book, page 134, ISBN: 978-625-367-182-2Certifikat Page 1 https://f749d2de-b9db-4cec-b6d0-ee07a424fefb.filesusr.com/ugd/262ebf_48fdd5bd04394475bb1c4648f7a6eb58.pdf
"Entrepreneurship as a development factor in the growth and strengthening of a country's economy - evidence from Kosovo" (Autorë)	4th International Black Sea Modern scientific research congress - Rize - Turkey,	May 6-7jun 2023, Proceeding's book, page 317, ISBN: 978-625-367-163-1 Certifikat Page 57 https://www.blackseacountries.org/file_s/ugd/614b1f_9c31732aff53493bbf58a2662d8e1839.pdf
"The increase in prices, a consequence of inflation or disconnection of the supply chain" (Koautorë)	ICNA-STA - "International Conference on New Achievements in Science, Technology and Arts". held in Prishtina, Kosovo,	May 4-5, 2023, Proceeding's book, page 120, ISBN: : 978-9951-9090-1-3 Certifikat Page 9 of 13 https://researchcult.net/wpcontent/uploads/2022/10/BoA_ICNA_STA_2023_Final.pdf https://researchcult.net/conference/icna-sta-scientific-conference-2023/
"The Consequences of The Pandemic on Businesses As Carriers of Economic Development- Evidence From Kosovo" (Autorë)	International Conference on Global Practice of Multidisciplinary Scientific Studies – IV, held in Turkish Republic of Northern	April 28 – 30.2023. Proceeding's book, page 266, ISBN: 978-625-367-078-8 https://2dc40e33-085f-40e0-8172-9a1f898c1942.filesusr.com/ugd/614b1f_2b3ed1ba00c240b0bd18781b0d587453.pdf

	Cyprus	
“The impact of subsidies on increasing economic productivity in the agricultural industry at the local level - Evidence from Kosovo”	ISPEC 11-th International Conference, Mus Alparslan University Mus, Turkey,	March 03-05.2023, Proceeding’s book, page 110, ISBN: 978-625-7720-91-5 Certificate – for on-line Presentation, https://en.ispeco.org/kongre-kitaplari https://en.ispeco.org/_files/ugd/614b1f_37d23320e66646bd901b58aeaf711c5c.pdf
“The influence of the supply chain in agribusiness for the development of trade relations – focus on Kosovo” (Auteur)	6th International African Conference on current studies on contemporary sciences held,	February 10-11, 2023, Book of abstracts, page 397, ISBN: 978-625-8254-13-6 https://www.africansummit.org/_files/ugd/614b1f_3664e144fd1b4b83aa276ce774506fa3.pdf
The impact of covid-19 on the supply chain for the business activity of companies (Koautor)	5. international ankara multidisciplinary studies congress	January 27-29,2023, Book of abstracts, page155, ISBN: 978-625-6404-52-6 https://www.izdas.org/_files/ugd/614b1f_6891de14610a47b7af24fa07a03d73f7.pdf
“Local economic development through capital investments - the case of the municipality of Pristina 2018-2021” (Koautor)	Congress id istanbul international modern scientific research congress –IV	December 16-18, 2022 Book of abstracts, page 207, ISBN: 978-625-6404-15-1 https://en.istanbulkongresi.org/_files/ugd/614b1f_e891ce44a66646008c2dcb75a2e28117.pdf
“The effects of microcredit institutions on the development of the agricultural sector in rural areas - the case of Kosovo” (Auteur)	6th International Education & Innovative Sciences Congress, Burdur Burdur Mehmet Akif Ersoy University	November 24-25, 2022, Book of abstracts, page 432, ISBN: 978-625-6380-82-0 https://www.24kasim.org/_files/ugd/614b1f_f40d41858bab4d888bea2f95353ba48a.pdf
“The success of personal sale” (Auteur)	International Jurnal “KNOWLEDGE” Scientific Coference THE TEACHER OF THE FUTURE	ISSN 2545-4439 (printed) ISSN 1857 – 923X (e-version) Vol.20.6 Faeq.2849-2859 Bansko , Bullgari 2017 http://eprints.ugd.edu.mk/19623/1/VI-M%20-%20Bansko%202017.pdf
“Globalization and multinational Corporations Impact in international Trade” (Koaut)	International Jurnal “KNOWLEDGE” Scientific Coference THE TEACHER	ISSN 2545-4439 (printed) ISSN 1857 – 923X (e-version) Volum. 17.2 Faeq. 919-929 2017 http://eprints.ugd.edu.mk/19623/1/VI-M%20-%20Bansko%202017.pdf

Other publications

10. Work experience record:	
<i>Dates:</i>	2020/10/05- persent
<i>Location:</i>	Ferizaj, the Republic of Kosova
<i>Name of the Institution:</i>	University of Applied Sciences, in Ferizaj,
<i>Position:</i>	Vice Rector for Budget, Finance and Infrastructure
<i>Description:</i>	Description: Responsible for:

	- Preparation of the USHAF Budget, - Preparation of Budget Review, - Preparation of financial reports and statements, - Preparation and reporting of capital projects, - Expenditure planning, monitoring and control, - USHAF Infrastructure Officer, - Other follow-up engagements.
<i>Dates:</i>	2019- present
<i>Location:</i>	Ferizaj, the Republic of Kosova
<i>Name of the Institution:</i>	University of Applied Sciences, in Ferizaj,
<i>Position:</i>	Lecturer, (Prof.Ass.)
<i>Description:</i>	Courses: - Economy and Entrepreneurship - Entrepreneurship in Hotel and Tourism - Product Management and Development - Entrepreneur - Strategic Management
<i>Dates:</i>	2015-2019
<i>Location:</i>	Ferizaj, the Republic of Kosova
<i>Name of the Institution:</i>	University of Applied Sciences, in Ferizaj,
<i>Position:</i>	Lecturer, (Prof.Mr.)
<i>Description:</i>	Courses: - The Business Environment in Kosovo - Statistic - Organizational Behavior - Academic Writing - Strategic Marketing - SME - In Tourism
<i>Dates:</i>	2013-2015
<i>Location:</i>	Ferizaj, the Republic of Kosova
<i>Name of the Institution:</i>	University of Prishtina, Faculty of Applied Sciences, Ferizaj, the Republic of Kosovo
<i>Position:</i>	Professor Assistant, (Prof. Ass. Mr.)
<i>Description:</i>	Courses: - The Business Environment in Kosovo - Statistic - Organizational Behavior - Academic Writing - Strategic Marketing
<i>Dates:</i>	2012-2013
<i>Location:</i>	Prishtina - Kosova
<i>Name of the Institution:</i>	University AAB

<i>Position:</i>	Assistant.		
<i>Description:</i>	Courses: - Strategic Marketing - The Basics of Marketing - International Marketing		
<i>Dates:</i>	2008-2009		
<i>Location:</i>	Prishtina – Kosova		
<i>Name of the Institution:</i>	HiB Petrol		
<i>Position:</i>	General Director		
<i>Description:</i>	• Responsible for managing, planning, organizing, leading, human resources, and controlling of all the hierarchy levels. Also, involved in contacting, and contracting suppliers, coordinated the payment plans and similar functions. • Selecting and training of the human resources, creating the organization chart of the employees, creating the work schedule for them in two or three shifts, for the 24 hours a day work. • Frequently checked employees performance, stocks, and business partners (clients and suppliers), in terms of inputing or outputing new stock, employee, etc., in regular ratios. • Translation of business needs, staff in the technical-technological process (SIM)..etc.		
<i>Computer skills and competences:</i>	Professional Recognition of All Microsoft Applications, Rikont, Programs, ALPHA for Financial, Accounting etc.		
<i>Language skills: (1 to 5: 1 lowest - 5 fluent)</i>			
<i>Language.</i>	<i>Speaking</i>	<i>Writing</i>	<i>Reading</i>
English	3	3	3
Serbo-Croatian	3	3	3
Macedonian	3	3	3
<i>Awards and Membership:</i>			