## <u>Syllabus</u>

Basic data of the subject			
Academic unit:	Faculty of Engineering and Informatics		
Title of the subject:	Theory and Management Practices		
Level:	Master		
Course Status:	Core		
Year of studies:	1		
Number of hours per week:	3		
Value of Credits - ECTS:	6		
Time / location:			
Course lecturer:	Prof.As.Dr. Sejdi Hoxha		
Contact details:			
Course Description	Introduction to Management. Evolution of Management. Understanding Organizations, Corporate Culture, Organizational Structure, Business Communication, Managerial Decision Making Process, Leadership, Motivation, Change Management, Management Information System.		
Objectives of the course:	This course aims to develop conceptual knowledge of Business Management. The study approach also enables students to understand and analyze the practical aspects of management to become a skilled manager in a corporate business.		
Expected learning outcomes:	<ul> <li>Upon successful completion of this subject, student will be able to:</li> <li>understand the mechanics of engineering materials</li> <li>analyse the physical and chemical properties of materials including metals, ceramics, polymers and their contents</li> <li>analyse the processes of obtaining these materials</li> <li>appreciate the possibilities of applying modern materials instead of traditional ones</li> </ul>		

Contribution to the student load (which must correspond with learning outcomes)				
Activity	Hour	Day/Week	In total	
Lectures with lab tutorials	4	15	60	
Internship				
Contacts with teacher / consultations	2	4	8	
Field exercises				
Midterm, seminars and projects.	20		20	
Homework				
Self-learning time student (at the library or at	3	15	45	
home)				
Final preparation for the exam	15		15	
Time spent on evaluation (tests, quiz and final	1		1	
exam)				

Projects and presentations.		1		1	
Total				150	
Teaching methodology:	Lectures combined with case studies, interactive group				
	discussions, a	discussions, and student presentations.			
Assessment methods:	Assignment 50 %				
	Exam 50 %				
Literature					
Basic Literature:	: 1. Koontz, Harold Wechrich, H. Management, Tata				
	McGraw Hill, N.Y.				
			,	enzo; UET, Tiranë,	
	translatio	n in Alban	ian		
	3. Managem	ent: Ste	phen Robins &	Mary Coulter,	
	Prentince	Hall, 2007	or later seditions	5	
Additional Literature:	1. Management: Stephen Robins & Mary Coulter, Prentice				
	Hall, 2007 or l	ater sediti	ons		
The ratio of theory and	60% theory with numerical exercises and 40% laboratory				
practice	work.				

Designed learning plan		
Week:	Lectures and exercises to be held	
Week one:	Presentation - introducing students to the syllabus of the course, Introduction to the subject, Introduction to Management	
Week two:	Evolution of Management.	
Week three:	Understanding organizations, Case study: according to the lecture	
Week four:	Case study: according to the lecture	
Week five:	The structure of an Organization  Case study: according to the lecture	
Week six:	Business Communication, Case study: according to the lecture	
Week seven:	Managerial decision-making process Case study: according to the lecture	
Week eight:	Importance of managerial decision making Case study: according to the lecture	
Week nine:	Leadership Case study: according to the lecture	
Week ten:	Motivation Case study: according to the lecture	
Week eleven:	The impact of employee motivation in organizations Case study: according to the lecture.	
Week twelve:	Change Management Case study: according to the lecture	
Week thirteen:	Information Management System; Case study: according to the lecture	
Week fourteen:	Student presentations	
Week fifteen:	Course summary and exam preparation	

## Academic policies and rules of conduct

Regular attendance of lectures and exercises is necessary, as well as active participation with discussion and solution of tasks. Not impeding the progress required for learning using mobile phones turned off or in silent mode.